

Message Text

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43

ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 TRSE-00 L-03 /027 R

DRAFTED BY XMB/GORDONPLANTS
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XMB/STEPHENHGOODMAN
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P 131902Z JUN 75
FM SECSTATE WASHDC
TO AMEMBASSY LONDON PRIORITY
AMEMBASSY BONN

LIMITED OFFICIAL USE STATE 138723

E.O. 11652: N.A.

TAGS: UK,GW

SUBJECT: OFFICIAL EXPORT FINANCE DATA

PASS U.S. TREASURY REPRESENTATIVE: AMMERMAN (LONDON);
HERMBERG (BONN).

1. TO HELP EXIMBANK AND OTHER U.S. GOVERNMENT AGENCIES
FORMULATE THEIR POSITIONS IN THE CONTINUING NEGOTIATIONS ON
A GENTLEMEN'S AGREEMENT, IT IS ESSENTIAL TO OBTAIN SELECTED
DATA REGARDING HOST COUNTRY OFFICIALLY-SUPPORTED EXPORT
LENDING.

2. EXIMBANK REQUESTS BEST EFFORTS BE MADE TO OBTAIN THREE
ITEMS OF INFORMATION FOR EACH SPACE IN THE TABLE BELOW.
THREE ITEMS ARE: TOTAL OFFICIALLY-SUPPORTED EXPORT CREDIT
COMMITMENTS (AUTHORIZATION); AVERAGE VALUE OF EXPORT CON-
TRACTS SUPPORTED THROUGH THESE CREDITS; AND AVERAGE INTEREST
RATES CHARGED. IN THE U.K. WHERE GOVERNMENT CREDITS ARE
NOT EXTENDED, DATA REGARDING THE TERMS OF THE INTERVENTION
PROGRAMS INVOLVING INTEREST RATE SUBSIDIES AND REFINANCINGS
SHOULD BE REPORTED.

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3. TABLE TO BE COMPLETED:

2 - 5 5-8 1/2 8 1/2-10 10-12 OVER 12

I. MARKETS WITH PER
CAPITA GNP ABOVE \$3,000

II. MARKETS WITH PER
CAPITA GNP BETWEEN
\$1,000 AND \$3,000

III. MARKETS WITH
PER CAPITA GNP
LESS THAN \$1,000

YEARS ARE DEFINED IN TERMS OF STANDARD (BERNE UNION) MA-
TURITY DEFINITIONS.

4. INFORMATION FOR EITHER CALENDAR YEARS 1973 AND 1974
OR FOR LAST TWO FULL FISCAL YEARS IS REQUIRED.

5. EXIMBANK CAN SUGGEST FOLLOWING CONTACTS WHO HAVE BEEN
HELPFUL IN PAST: ECGD: TONY FOWELL; KFW: DR. HEINZ VOIGT;
AKAY: DR. WILLI HOSCH.

6. PLEASE ADVISE EXIMBANK (G.PLANTS) ON POSSIBILITIES
OF OBTAINING REQUESTED DATA. DATA THAT CAN BE OBTAINED
SHOULD BE REPORTED ASAP.

7. YOUR ASSISTANCE IS APPRECIATED. KISSINGER

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<< END OF DOCUMENT >>

Message Attributes

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